



# 2020 Annual Report

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NATIONAL 4-H  
COUNCIL



I PLEDGE MY HEAD TO CLEARER THINKING,  
MY HEART TO GREATER LOYALTY,  
MY HANDS TO LARGER SERVICE,  
AND MY HEALTH TO BETTER LIVING,  
FOR MY CLUB, MY COMMUNITY, MY COUNTRY  
AND MY WORLD.

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# Shared Vision: Create Opportunity for All

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We are deeply grateful to the many donors and champions who stepped up in significant ways to support 4-H in a year like no other.

One of the hallmarks of America's largest youth development program is our ability to meet the needs of families and children in every county and parish nationwide.

In 2020, as the impact of COVID-19 and social injustice worsened, the widening opportunity gap threatened to leave millions of young people behind.

Cooperative Extension's 4-H program responded in significant ways, ensuring that America's young people and their families were provided opportunities to address the challenges and inequities in their communities.

National 4-H Council is the non-profit partner to America's largest youth development organization, a unique private-public partnership that includes 100-plus land-grant universities and the nation's Cooperative Extension System, as well as the National Institute of Food and Agriculture within the United States Department of Agriculture.

We are honored that you are here to learn more about the power of 4-H, our united response to the pandemic and our positive impact on America's youth, families and communities.

Sincerely,



**Jennifer L. Sirangelo**  
*President & CEO*  
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# BEYOND THE GAP

How America Can Address the Widening  
Opportunity Gap Facing Young People



# Opportunity4All

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The opportunity gap is widening – in every corner of America. The evidence is detailed in our white paper, **Beyond the Gap**, which was commissioned by National 4-H Council in 2020 in partnership with youth development researchers, practitioners and young people, together with experts in the private and public sectors. This resource provided critical data to document and address the growing opportunity gap during the pandemic.

COVID-19 exacerbated the inequities youth face in terms of their mental health, their access to education and their employability – particularly amongst those who were already experiencing trauma, systemic social inequity and other disadvantages prior to the pandemic.

## The Power of Positive Youth Development

Positive youth development (PYD) will play a vital role in closing the opportunity gap. PYD is a widely used, science-based approach that builds an ecosystem of support, incorporating caring adults, mentorship and youth voice.

## Opportunity4All Campaign

Based on our belief that opportunity should not be pre-determined by any person's zip code, ethnicity, skin color or income, National 4-H Council launched the Opportunity4All campaign at the height of the pandemic to address the widening opportunity gap.



**The term ‘opportunity gap’ is increasingly being used by organizations and educators to describe how the circumstances in which people are born and/or live determine their opportunities in life.**





# OPPORTUNITY4ALL FORUM

## Opportunity4All Forum

We hosted a **national forum** to include young people in a conversation with key stakeholders and influencers to find solutions that create opportunities for youth, families and communities.

## Youth Mental Health

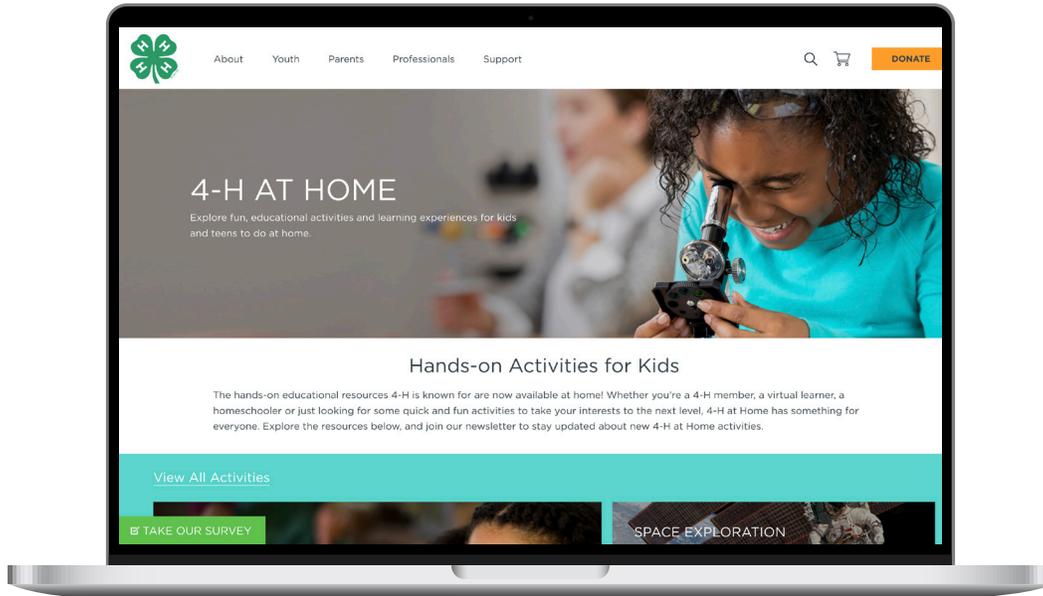
Teens see mental health as a significant issue. In our 2020 survey, 40% gave themselves a “C” or below for their well-being during COVID. 4-H’ers like **Micah Palacios** are taking action.



[Click here to watch the national 4-H Youth in Action Award winner’s story.](#)



# 4-H at HOME



## 4-H at Home

National 4-H Council created an online platform for isolated kids to stay connected during the pandemic.

Funded by the National Institute of Food and Agriculture within the United States Department of Agriculture and corporate donors, this platform elevated the high-quality educational content and resources of Cooperative Extension. This universal access to supplemental at-home

curriculum, engaging learning supplies and a virtual community of peers and adult mentors was an essential lifeline for youth isolated at home.

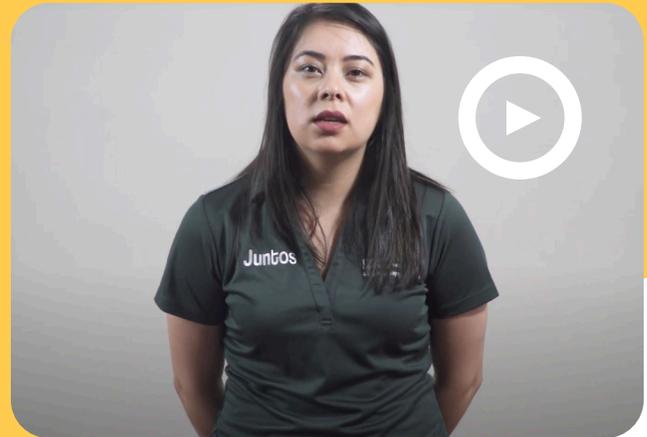
SHOP 4-H and Cooperative Extension's 4-H educators distributed educational kits to homes and 4-H offices, providing youth, families and educators, including rural kids without broadband, easy access to hands-on-learning.



## Diversity, Equity and Inclusion

The social unrest and ongoing injustices seen across the United States in 2020 spurred a greater sense of urgency on long-standing DEI principles throughout Cooperative Extension's 4-H program. National 4-H Council leveraged the passion and commitment of donors to develop the True Leaders in Equity Institute.

Led by 4-H'ers and adult teams, with support from Extension 4-H leaders, the True Leaders in Equity Institute empowers diverse youth to find their voices to promote change and ensure access, equity and belonging for youth in their local communities.



WHAT EQUITY MEANS TO ME



The expertise of the nation's 1890s Historically Black Colleges and Universities (HBCUs) is instrumental in building effective public and private partnerships to deliver the most impactful 4-H experiential learning opportunities directly to underserved youth, wherever they are. With donor support, our ultimate goal is to expand the reach of HBCU 4-H programs to one million youth through investments in capacity and programming.

**75K**  
 Number of underserved youth impacted by HBCU 4-H programs annually.





**4HTECH  
CHANGEMAKERS**

## Skills and Employability: Addressing the Digital Divide

Over 24 million people in the U.S. lack high-speed internet access, and many more do not have the necessary skills to take full advantage of online resources. This combination of inadequate internet access and limited digital skills has created a digital divide, impacting future opportunities for young people and adults.

The 4-H Tech Changemakers program empowers young people to close the divide by teaching adults digital employability skills – driving digital inclusion in under-resourced communities.

4-H has taken an active role in addressing the digital divide by creating public-private partnerships with the support of the Cooperative Extension System. In 2020, 400 teenagers taught tailored digital skills to 10,000 adults in 160 communities to create greater economic opportunity.



### CLOSING THE DIGITAL DIVIDE | 4-H

Additionally, we drew continued attention to the digital divide by conducting a national survey on the issue among teenagers with the Harris Poll, resulting in local visibility across the country. (Click on link above to learn more.)

Through Cooperative Extension’s 4-H program, 23 university partners leveraged the hallmark “teens as teachers” model, empowering young people to provide critical digital skills education and training to adults in their communities. Combining Gen Z’s tech-centric knowledge, 4-H’ers’ community service mindset and the potential for digital skills to help everyone from farmers to pharmacists, the Tech Changemakers program encourages youth to identify what skills and workshops will benefit their local communities.

# Youth Impact

## Educating Farmers with Technology

*Eli Price, Charlotte County, VA*

Eli Price was raised on a farm and was inspired to participate in 4-H Tech Changemakers because of the struggles he witnessed in his community when the market shifted away from manufacturing and tobacco growing. Through his digital skills trainings he gives farmers a more professional and competitive edge, which will help grow the local agriculture industry and provide more economic opportunities for the community.



Watch this video to learn more about Eli's story and impact.

## Growing Online Learning in Rural Areas

*Emily Momberg, Catoosa County, GA*

Emily Momberg joined 4-H Tech Changemakers when she learned how many people in Georgia still lack broadband access. Emily has always had access to the internet, and she grew up learning digital skills from her parents; it was a way for her family to spend time together and it had an enormous impact on her. Now she is training parents of children at the local elementary schools to help them foster their own children's online learning and bring their families together.

## Helping Adults Learn Digital Skills

*Cameron Pokorny, Dodge County, WI*

Cameron Pokorny was inspired to join the 4-H Tech Changemakers program because of his own trouble accessing the internet at home. With 30% of residents in his community being over age 55, he realized the impact they can have on creating more local opportunities. He is focused on educating adults about digital skills and broadband to help them improve their lives and create more demand for broadband locally.

Over the next year, National 4-H Council and a coalition of partners, including Land O'Lakes, Microsoft, Tractor Supply Company and Verizon, plan to deliver digital skills to 35,000 adults in underserved communities. This will help them achieve greater opportunities for employment through expanded access to digital skills training and broadband connectivity.

# 35K

...deliver digital skills to 35,000 adults in underserved communities

LAND O'LAKES, INC.





## Exploring the Red Planet

STEM learning is one of four major focus areas in 4-H. With help from the 2020 4-H STEM Challenge, *Mars Base Camp*, youth explored the red planet and learned about various concepts, from computer science to space agriculture.

Program supported by:



United States  
Department of  
Agriculture

National Institute  
of Food and  
Agriculture

Learn more online at: [4-H.org/STEMChallenge](https://4-H.org/STEMChallenge)

# 4-H YOUTH IN ACTION

## Youth in Action Award Winners

The 4-H Youth in Action program recognizes four confident young leaders with diverse backgrounds and unique perspectives in our core pillar areas: agriculture, civic engagement, healthy living and STEM.



**JANYA GREEN**  
2020 AGRICULTURE YOUTH IN ACTION WINNER  
GEORGIA 4-H | UNIVERSITY OF GEORGIA EXTENSION



 [IMPACT VIDEO](#)



**“All of the food at the community garden that we grow, we give it away to the communities. It makes me feel wonderful.”**



**BREANNA BURKHEAD**  
2020 CIVIC ENGAGEMENT YOUTH IN ACTION WINNER  
KENTUCKY 4-H | UNIVERSITY OF KENTUCKY EXTENSION

 [IMPACT VIDEO](#)



**“We talked about what our next steps would be. That is when I stood up and said we have to have another art center as soon as possible.”**



**MICAH PALACIOS**  
2020 HEALTHY LIVING YOUTH IN ACTION WINNER  
TEXAS 4-H | TEXAS A&M AGRI-LIFE EXTENSION

**Drs. Martha  
and Faustino  
Bernadett**

 [IMPACT\\_VIDEO](#)



**“Someone I loved struggled with their mental health, so I wanted to take action to educate other people on mental health. That is why I started the Navigating Youth Thoughts Project.”**



**JOSEPH HUFF**  
2020 STEM YOUTH IN ACTION WINNER  
UTAH 4-H | UTAH STATE UNIVERSITY EXTENSION

**HughesNet<sup>®</sup>**

 [IMPACT\\_VIDEO](#)



**“After I saw that I could use 3-D printing for helping others, I wanted to take that project on. I wanted to print prosthetic hands.”**

# Honor Roll

National 4-H Council's work on behalf of the 4-H youth development movement would not be possible without the generosity of our individual, corporate and foundation donors. **Thank you.**

**We wish to thank the following organizations for their long-term support of our work. While we have listed their support in previous annual reports, their funds continued to support our work this year.**

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Altria Group  
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March 1, 2020 - February 28, 2021

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March 1, 2020 - February 28, 2021

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Special appreciation for those individuals who have contributed \$25,000 or more during their lifetimes in support of National 4-H Council and its programs.

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Eleanor L. Wilson

We wish to thank the following individual donors for their long-term support of our Grow True Leaders Campaign and other important work. Their generosity has been recognized in previous annual reports, and they continued to fund our work this year.

Drs. Faustino and Martha Bernadett  
Jim and Marcia Borel  
Scott and Jill Bramble  
Joseph and Leslie Dzialo  
David and Paula Epstein  
Donald Floyd  
Janet and James Golden  
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Council is pleased to recognize the following individuals for their generous contributions in FY20.

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 Michael Williams  
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Tanisha M. Williams  
 Wayne Williams  
 Chris Willow  
 Michael Willson  
 Melissa Wilson  
 Scott Wilson  
 Stephanie Wilson  
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 Kimberly Y  
 Rita Yates  
 Kimberly Yeager  
 Brenda Young  
 Karen Young  
 Steve and Leigh Young  
 Joseph Zapp  
 Leon and Eileen Zebroski  
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#### WORKPLACE DONATIONS

We extend our gratitude to the donors listed below who have given to National 4-H Council through the Combined Federal Campaign, United Way Charitable Campaign, and other state and private workplace giving programs.

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#### NAMED AND SPECIAL 4-H FUNDS

The following named and special funds have been established at National 4-H Council. We salute the people who established these funds and the people who have contributed to them. You can ensure the legacy of 4-H by creating or contributing to a named or special fund. For more information on any of these funds or how you can establish new funds, please contact [Amie Marshall](mailto:Amarshall@4-H.org) at [Amarshall@4-H.org](mailto:Amarshall@4-H.org) or 301-961-2858.

Edward W. Aiton Fund  
 Kenneth H. Anderson Fund  
 Richard R. Angus NAE4-HA Professional Leadership Recognition Fund  
 Jim and Marcia Borel International 4-H Fellowship  
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 NAE4-HA Designated Fund  
 (aka Clover Pledge)

National 4-H Conference Fund,  
 In Memory of Elsie J. Carper  
 National 4-H Shooting Sports Tom Knapp  
 Scholarship Fund  
 Onizuka 4-H Fund for Excellence

Ethel and Kenneth Pickett Endowment Fund  
Elaine R. and Paul E. Pitts Fund  
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Salute to Excellence 4-H Volunteer  
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Luke M. Schruben Memorial Fund  
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Norman A. Sugarman Fund  
Edward R. Tinker Fund  
Gertrude Warren Memorial Fund  
Stanley J. Whitman, Sr. and Helen W.  
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### THE NATIONAL 4-H HERITAGE CLUB

#### PLANNED GIVING 4-H PIONEERS

Benefactors who made their planned gifts prior to the establishment of the National 4-H Heritage Club by the Board of Trustees in 2007.

Edward W. Aiton\*  
Jeannette S. DeMure\*  
Agnes M. Hansen\*  
Tena B. Klein\*  
Frieda R. Schroder\*  
Luke Schruben\*  
Edward R. Tinker\* Charitable Trust  
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The National 4-H Heritage Club, established by the Board of Trustees in 2007, is National 4-H Council's planned giving society recognizing individuals who have made deferred gifts through their estate plans or cash gifts designated to an endowed fund. For information on making a legacy gift to 4-H, please contact [Amie Marshall](mailto:Amie.Marshall@4-H.org) at [Amarshall@4-H.org](mailto:Amarshall@4-H.org) or 301-961-2858.

#### CHARTER MEMBERS

Benefactors who made planned gifts by September 30, 2009.

John A. Allen, Jr.  
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Eleanor L. Wilson  
Mary Lee and Douglas A.\* Wood

#### HERITAGE MEMBERS

Benefactors who made planned gifts after October 1, 2009.

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Joseph and Leslie Dzialo  
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Lowell H. and Verna May K.\* Watts  
Donald and Rita Weeks  
Kathryn and Scott Whitaker  
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\*Deceased

We make all efforts to ensure accuracy. If your name is not listed correctly or in the manner you wish, please contact [Jennifer DePasquale](mailto:jdepasquale@4-H.org) at [jdepasquale@4-H.org](mailto:jdepasquale@4-H.org).

# 4-H Foundation

# Financials

## Summary Statement of Financial Position

<b>Assets:</b>	<b>2019</b>	<b>2020</b>
Cash and cash equivalents	\$21,365,557	\$27,553,845
Investments	\$12,592,197	\$15,726,965
Receivables	\$14,450,339	\$8,845,216
Merchandise inventories	\$1,785,169	\$1,550,805
Property and equipment, net of depreciation	\$6,010,177	\$5,150,825
Other assets	\$195,210	\$401,860
<b>TOTAL ASSETS</b>	<b>\$56,398,649</b>	<b>\$59,229,516</b>
<b>Liabilities:</b>	<b>2019</b>	<b>2020</b>
Accounts payable and accrued expenses	\$4,003,765	\$5,588,896
Line of credit	\$2,000,000	\$10,000,000
Deferred revenue	\$1,848,903	\$2,031,530
Accrued post-retirement benefit liability	\$4,335,029	\$3,052,296
Unfunded pension liability	\$6,355,570	\$4,088,622
Agency funds and other	\$619,837	\$470,424
<b>TOTAL LIABILITIES</b>	<b>\$19,163,104</b>	<b>\$25,231,768</b>
<b>Net Assets:</b>	<b>2019</b>	<b>2020</b>
Without donor restriction	\$323,592	\$4,399,588
With donor restriction	\$36,911,953	\$29,598,160
<b>TOTAL NET ASSETS</b>	<b>\$37,235,545</b>	<b>\$33,997,748</b>
<b>TOTAL ASSETS</b>	<b>\$56,398,649</b>	<b>\$59,229,516</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$56,398,649</b>	<b>\$59,229,516</b>

\*FY 20 (As of February 28, 2021)

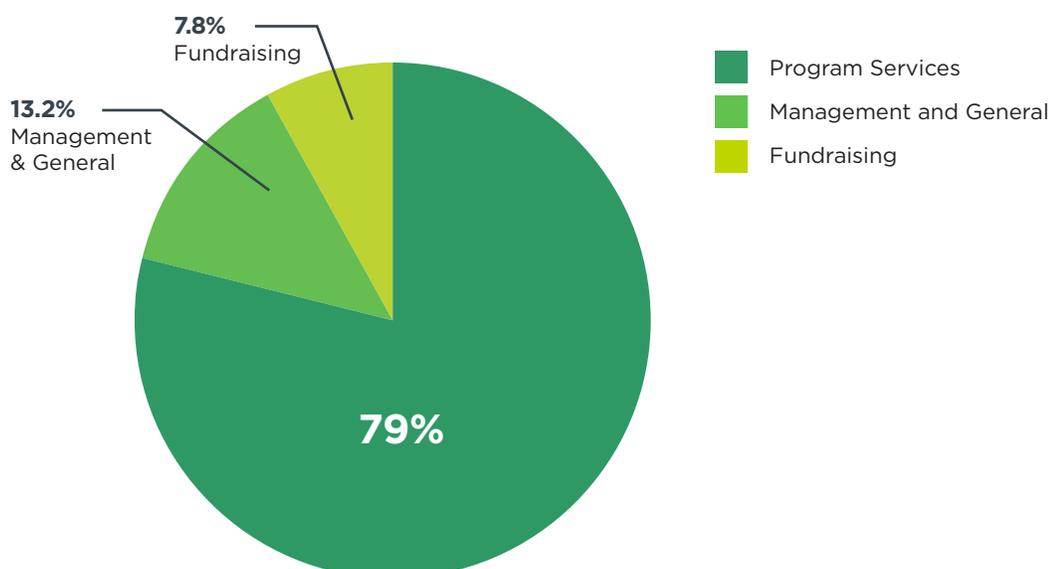
## Summary Statement of Activities

<b>Revenue:</b>	<b>2019</b>	<b>2020</b>
Contributions and grants	\$36,449,406	\$19,755,796
National 4-H Conference Center	\$10,680,734	\$395,083
National 4-H Supply Service	\$4,524,494	\$3,463,455
Investment income	\$393,288	\$257,356
Other	\$1,338,136	\$2,357,766
<b>TOTAL REVENUE</b>	<b>\$53,386,058</b>	<b>\$26,229,456</b>

<b>Expenses:</b>	<b>2019</b>	<b>2020</b>
Program services		
Educational programs	\$24,156,905	\$20,782,112
National 4-H Conference Center	\$8,154,058	\$2,226,425
National 4-H Supply Service	\$4,338,307	\$5,042,248
Management and general	\$5,001,030	\$4,688,749
Fundraising	\$2,537,730	\$2,772,673
<b>TOTAL EXPENSES</b> before Investment Gains/(Losses), Pension Costs and Post-Retirement Benefit Costs	<b>\$ 44,188,030</b>	<b>\$35,512,207</b>

<b>Nonoperating Increase (Decrease):</b>	<b>2019</b>	<b>2020</b>
Investment gains/(losses)	\$ 147,593	\$2,850,219
Net periodic pension cost	(\$444,295)	(\$728,154)
Pension related changes other than net period pension costs	(\$2,868,397)	\$2,494,059
Post-retirement benefit costs	(\$761,748)	\$1,428,830
<b>TOTAL NONOPERATING INCREASE (DECREASE)</b>	<b>(\$3,926,847)</b>	<b>\$6,044,954</b>
<b>CHANGE IN NET ASSETS</b>	<b>\$5,271,181</b>	<b>(\$3,237,797)</b>

### 2020 EXPENSE COMPONENTS



# 2020 Annual Report



NATIONAL 4-H  
COUNCIL

As the nation's largest youth development organization, 4-H grows confident young people who are empowered for life today and prepared for a career tomorrow. 4-H is led by a unique private-public partnership of universities, federal and local government agencies, foundations and professional associations.

National 4-H Council is the private sector, non-profit partner of the Cooperative Extension System and the National Institute of Food and Agriculture within the United States Department of Agriculture.

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